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Examining Determinants of Movie Piracy Behavior in Indonesian Young Adults

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Abstract:

Movie piracy is prevalent and has harmed the industry significantly. Despite the government's efforts to prohibit unlicensed movie websites, the current data indicate an increase in their number. The study identified the key determinants influencing movie piracy behavior, aiming to provide further insights for policymakers and industry stakeholders. A research framework was developed to explain the attitude and intention toward movie piracy by integrating the theory of planned behavior, perceived risk theory, religiosity theory, and social norms theory. This study investigated whether perceived risk, religiosity, and descriptive norm influence attitudes and intentions toward movie piracy. The quantitative method was used. Data were gathered through an online survey using convenience sampling. Young adult Indonesians aged between 16 and 30 years, living in Jabodetabek district, participated in the study. A total of 334 replies were examined using PLS-SEM. The results suggest that perceived risk, religiosity, and descriptive norms affect attitudes and intentions toward movie piracy. This study provides further insights into the existing digital piracy research, theories, and policymakers. This study is one of the first to analyze the behavior of movie piracy in developing countries through the extended theory of planned behavior.

Keywords:

movie piracy,
theory of planned behavior,
perceived risk,
religiosity,
descriptive norms

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印度尼西亚年轻人电影盗版行为的决定因素

摘要：电影盗版盛行，给电影业造成了极大损害。尽管政府努力禁止未经许可的电影网站，但目前的数据显示，此类网站的数量仍在增加。该研究确定并了解了影响电影盗版行为的关键决定因素，旨在为政策制定者和行业利益相关者提供进一步的见解。通过整合计划行为理论、感知风险理论、宗教信仰理论和社会规范理论，制定了一个研究框架来解释对电影盗版的态度和意图。本研究调查了感知风险、宗教信仰和描述性规范是否影响对电影盗版的态度和意图。本研究采用了定量方法。数据是通过在线调查使用便利抽样收集的。本研究包括居住在 Jabodetabek 地区的 16 至 30 岁之间的印度尼西亚年轻人。使用 PLS-SEM 检查了总共 334 份回复。本研究的结果表明，感知风险、宗教信仰和描述性规范会影响人们对电影盗版的态度和意图。本研究为现有的数字盗版研究、理论和政策制定者提供了进一步的见解。本研究是首批通过扩展的计划行为理论分析发展中国家电影盗版行为的研究之一。

关键词：电影盗版、计划行为理论、风险认知、宗教信仰、描述性规范

1. Introduction

Piracy is widely labeled as the unauthorized copying, distribution, and consumption of digital products such as movies, software, and music (Lin et al., 2022; Pham et al., 2020). Pirating digital goods, including music, software, and films, has serious legal consequences for both pirates and consumers (Tantimin, 2022). Nonetheless, the significant legal consequences largely fail to deter movie piracy. It is estimated that 61.3% of the 182 billion global visits to unlawful websites are attributed to the piracy of TV seasons, anime, and movies (Chatterley, 2021). By 2021, there was a 31% increase in visitors to illicit movie websites worldwide compared with that in 2020 (Chatterley, 2021).

The Indonesian government estimates that movie piracy results in an annual loss of \$5 trillion in the local movie industry (Fathurrozak, 2020; Asrianti, 2020). This loss constituted 50% of the overall revenue generated by the Indonesian film industry (Arrofiji 2023; Mustajab 2023). To combat movie piracy, the government shut down 66 illicit websites in 2019, 148 in 2020, and 224 in 2021 (Rosadi, 2021). Nevertheless, most statistics indicate a significant interest in free movies. YouGov conducted a study involving 1,045 people and found that 62% discontinued their cable TV subscriptions in favor of illegal streaming alternatives (The Asean Post, 2019). The prevalence of pirated films in Indonesia has been extensively documented in numerous studies (Gandhwangi, 2021; Akmal, 2021)

Prior studies have indicated that enhancing education through social campaigns is the most effective strategy for mitigating piracy (Anggraeni & Kholid, 2020). Consequently, Numerous prior investigations have attempted to ascertain the factors that drive consumers to use stolen items. The idea of planned behavior asserts that intention is a crucial factor that influences action

(Lazuardi & Hartono, 2023). Consequently, it is essential to effectively reduce the inclination to take part in piracy to deter it (Lazuardi & Hartono, 2023; Koay et al., 2022; Koay et al., 2020). Moreover, evidence indicates that low-quality communication encourages movie piracy, rather than dissuading it. (Cholanda, 2024; Gault, 2022). By understanding the determinants of movie piracy intentions, valuable input can be acquired to develop educational materials for anti-piracy campaigns.

Surveys in Indonesia have revealed that the film industry is mostly appealing to young adults as a consumer demographic (Pratomo, 2019). Furthermore, an independent survey indicated that young individuals in Indonesia favor pirated films over authorized ones (CNN 2021; The Asean Post 2019). In the Jabodetabek region of Indonesia, there is a notable prevalence of pirated DVD film sales regardless of the expansion of the Internet (Zhafira, 2020; Agustina, 2024).

A comprehensive review of the recent literature reveals a significant gap in research on movie piracy over the past five years. Additionally, our understanding of film piracy among young adults in Indonesia remains limited. Therefore, this study aimed to clarify the impact of risk, religiosity, descriptive norms, and attitudes on the intention to engage in movie piracy.

2. Literature Review

2.1 Movie Piracy

Movie piracy is the act of watching or downloading movies by means that are not legal for the public. Movie piracy includes watching and downloading movies on illegal websites. Researchers have attempted to formulate strategies to reduce or prevent movie piracy in the fields of technology (Quiazon et al., 2024; Dinesh et al., 2023; Arjun et al., 2020), economics (Farisi, 2021; McKenzie, 2022), law (Bellego & Nijs, 2020), and

behavior (Borja et al., 2024; Lazuardi & Hartono, 2023; Putra et al., 2022).

Based on a literature review, few studies have been conducted on pirated movies over the past five years. Research on pirated movie behavior has attempted to identify the factors that play a role in driving or preventing pirated movie behavior (Borja et al., 2024; Lazuardi & Hartono, 2023; Putra et al., 2022). Borja et al. (2024) concluded that people are more likely to continue performing movie piracy as long as they believe that there is no consequence while performing piracy, and the ability of the government to punish negative online behavior is weak. Lazuardi and Hartono (2023) studied the applicability of the theory of planned behavior regarding movie piracy intentions. Furthermore, Putra et al. (2022) found that inertia adversely affected the intention to switch to a subscription-based streaming service rather than an illegal movie website. In contrast to previous movie piracy research, this study examines the effects of religiosity, perceived risk, and norms on attitudes and intentions to pirate movies. Thus, recommendations were developed based on the proposed factors.

2.2 Hypothesis Development

2.2.1 Attitude

This study defines attitude as an overall positive evaluation of movie piracy behavior (Herjanto et al., 2021). Previous research has revealed that a person's mindset significantly influences their ethical beliefs about engaging in copyright infringement. Greater acceptance of unauthorized copying and lower ethical judgment lead to a stronger tendency to engage in software, music, and e-book piracy (Hati et al., 2020; Herjanto et al., 2021; Koay et al., 2020; Koay et al., 2022; Park et al., 2023). Even though there is strong evidence suggesting the impact of attitude on movie piracy intention (Phau et al., 2016; Phau et al., 2014A), research on the impact of attitude on movie piracy intention has been limited over the last five years. Furthermore, there is empirical evidence that attitudes have no impact on movie piracy intentions (Phau et al., 2014B). As proposed by the theory of planned behavior, if a person has a positive appraisal of a certain behavior, their intention to engage in that behavior is also expected to be high (Ajzen, 1991).

Consequently, if young adult users possess a favorable disposition toward piracy, they are more inclined to have a heightened intention to participate in movie piracy. Consequently, we propose the following hypothesis:

Hypothesis 1. There is a positive relationship between attitudes and intentions toward movie piracy among young adults in Indonesia.

2.2.2 Religiosity

Religion provides a set of rules and rewards for obeying these rules. Religiosity alludes to an individual's motivation, effort, and habit of fulfilling the requirements of their religion (Ustaahmetoglu 2020). High religiosity did not correlate with any specific religion. Each believer may have high or low religiosity, regardless of religion (Septianto et al., 2020; Rizkitysha & Hananto, 2020). Previous literature argues that when people have a better commitment to their religion, they tend to avoid negative behaviors, including piracy (Koay et al., 2024).

However, the results of these studies highlight the need for further validation. First, the impact of religiosity on piracy has not always been proven to impact piracy (Koay et al., 2020; Wicaksono & Andajani, 2023). Second, the impact of religiosity is highly dependent on the culture of the community in which the respondents are located (Setterstrom et al., 2018). Thus, different respondent cultures may yield different results. Ultimately, prior research has not extensively examined movie piracy, resulting in a shortage of studies exploring the influence of religiosity on attitudes and intentions about movie piracy (Wicaksono & Andajani, 2023; Anggaraeni & Kholid, 2020).

A significant effect of religiosity on consumer attitudes has been widely reported in various research contexts (Surya 2023; Jalasi et al. 2020; Utama et al. 2022; Yassin et al. 2022). Religiosity theory posits that individuals with higher degrees of religiosity exhibit greater obedience to God's mandates and refrain from engaging in immoral behavior. Hence, those with a strong sense of religiosity perceive piracy as morally wrong (Koay et al., 2024). This study proposes that a lack of religiosity drive the acceptance of movie piracy. Thus, we posit that:

Hypothesis 2. There is a negative relationship between religiosity and attitudes toward movie piracy among young adults in Indonesia.

The influence of religiosity on consumer intentions has been widely confirmed in other fields (Bananuka et al., 2020A, Bananuka et al., 2020B; Suhartanto et al., 2019). Another study by Anggareni and Kholid (2020) suggests that religiosity helps deter the intention to pirate e-books. However, the impact of religiosity as a predictor of consumer intention is not always significant (Kusumawati et al., 2020; Septianto et al., 2020). Few studies have confirmed this relationship in the literature on movie piracy. The theory of religiosity posits that individuals with a greater degree of religiosity are strongly inclined to adhere to laws and refrain from engaging in negative activities such as piracy (Koay et al., 2020; Koay et al., 2024).

Thus, we posit that:

Hypothesis 3. There is a negative relationship

between religiosity and intentions toward movie piracy among young adults in Indonesia.

2.2.3 Perceived Risk

Perceived risk represents the extent to which a consumer assumes that movie piracy may result in indirect harm (Koay et al., 2024). Consumers gradually perceive risk, regardless of whether they exist. In other words, even if the risk is real and may cause harm to the consumer, it might only influence a particular behavior once the consumer perceives it (Hwang & Choe, 2020). When balancing rewards and dangers, people frequently have optimistic or pessimistic views of risk. Although digital piracy is cheaper than purchasing an original product, it may cause uncertainty regarding harm to its consumption. Therefore, higher perceived risk leads to less favorable attitudes toward piracy (Koay et al., 2020; Koay et al., 2024).

According to the theory of perceived risk, risk perception influences a customer's decision-making process (Hwang & Choe, 2020). Thus, in most circumstances, consumers have the highest preference for products associated with the lowest perceived risk (Hwang & Choe, 2020). Thus, if a pirated digital product is perceived as high-risk, it stimulates a negative attitude. Evidence has shown that perceived prosecution or legal risk drives unfavorable feelings (negative attitudes) toward digital piracy consumption (Koay et al., 2020).

The impact of perceived risk on attitudes may vary according to the context. For instance, Hati et al. (2020) found that perceived prosecution risk does not affect attitudes, whereas Putra et al. (2021) and Park et al. (2023) found that perceived risk had no significant impact on attitudes toward using apps, games, or engaging in music piracy. Therefore, conclusions regarding the impact of perceived risk on attitudes contradict each other. The correlation between perceived danger and attitudes toward movie piracy has not been thoroughly examined. This study proposes that evaluations of low risk regarding movie piracy led to positive attitudes toward negative behavior. The perceived risk theory posits that buyers generally have a negative perception of things that may result in losses. Meanwhile, they have a positive perception of products with low-risk levels of risk (Hwang & Choe, 2020). Consequently, if a pirated product is considered hazardous, users are expected to have a negative attitude toward it. Thus, we posit that:

Hypothesis 4. There is a negative relationship between perceived risk and attitudes toward movie piracy among young adults in Indonesia.

In the last five years, only a few studies have confirmed risk as a significant antecedent to deterring piracy intentions (Lestari & Hartono, 2023). Despite the popularity of perceived risk as an antecedent of consumer intention (Hakim et al., 2021; Aziz et al., 2021;

Sanchez-Canizares, 2020), several studies have rejected it as an important factor in deterring digital piracy (Hati et al., 2020; Koay et al., 2022; Koay, 2023). Thus, it can be concluded that the impact of perceived risk on piracy intentions remains inconclusive. Moreover, the influence of perceived risk on movie intention has been narrowly addressed. This study proposes that the risk perception of piracy has a negative impact on the intention toward movie piracy. Consequently, we propose the following hypothesis:

Hypothesis 5. There is a negative relationship between perceived risk and the intention to engage in movie piracy among young adults in Indonesia.

2.2.4 Descriptive Norms

The social norm theory posits that behavior is influenced by implicit social regulations. Descriptive norms refer to "what people (reference group) typically do" (Osatuyi & Turel, 2019). In this context, descriptive norms can be defined as "what the reference group typically does or performs regarding movie piracy behavior." Most studies agree that descriptive norms are measured on the basis of how individuals think their reference groups act in certain situations. The reference group may include families, colleagues, and friends (Osatuyi & Turel, 2019; Sharps et al., 2021). Although there is a lack of evidence that descriptive norms influence piracy, this factor is widely recognized as essential in determining various forms of negative behavior (Dewanto & Belgiawan, 2020; Gugneshvili et al., 2021; Liu et al., 2019).

According to the social norms theory, individuals constantly engage in comparisons with others to gain insight into whether a certain behavior is acceptable (Ozaki & Nakayachi, 2020; Gugneshvili et al., 2021). Although a behavior may be considered harmful, it may still be considered desirable if it is acceptable to the reference group (Gungor et al., 2021; Lac & Donaldson, 2020). Limited research has validated the influence of descriptive norms on consumer feelings (Ozaki & Nakayachi 2020; Park 2020). Salmivaara et al. (2021) concluded that descriptive norms are a weak driving factor for the intention to choose food. Thus, there is no clear conclusion on the impact of attitudes on consumer intentions. In this study, if the reference group endorses piracy, young adult Internet users may view illegal behavior as socially acceptable. Thus, we suggest that:

Hypothesis 6. There is a positive relationship between descriptive norms and attitudes toward movie piracy among young adults in Indonesia.

Prior studies suggest that norms play an important role in determining piracy (Koay et al., 2020; Lestari & Hartono, 2023; Mushi, 2020; Wilhelm, 2020). Koay et al. (2021) discovered that norms significantly influence respondents lacking experience with piracy behavior but

exert no substantial effect on those with such experience. Moreover, to the best of our knowledge, no study has investigated the influence of descriptive norms on movie piracy. This study proposes that if the social environment of Internet users does not regard piracy as a criminal offense, Internet users will not have any sense of guilt when engaging in piracy, thereby affecting their intentions toward piracy. The research framework is illustrated in Figure 1. Thus, we posit that:

Hypothesis 7. There is a positive relationship between descriptive norms and intentions toward movie piracy among young Indonesian adults.

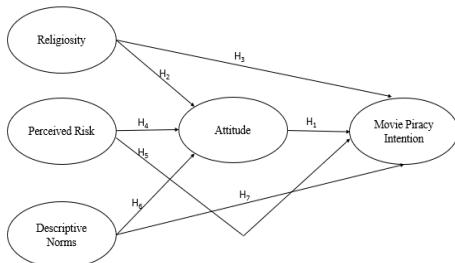


Figure 1. Research Framework

3. Methodology

3.1 Data Collection and Sample

This study focused on young adults in Jabodetabek as a research target. According to Indonesian law, anyone aged between 16 and 30 years is considered a young adult (Indonesian Ministry of Law and Human Rights, 2009). A previous survey suggested that Indonesian young adults have a high prevalence of illegal movie piracy (Dharmawan et al., 2021; Jannah, 2023). This aligns with previous piracy studies, which suggest that young adults are the age group most involved in online piracy (Phau et al., 2016; Tomczyk, 2021).

Jabodetabek, or Jakarta Megapolis, is a development plan that integrates Jakarta with its surrounding cities (Hermanto et al., 2021). Jabodetabek is an important business area because 70% of Indonesia's money circulates in this region, with Jakarta serving as the capital city and business center of the nation's backbone (Pratiwi, 2024). People aged 16–30 years comprised 36.28% of the Jabodetabek population. (BPS of Jakarta 2024, BPS of Bogor 2021, BPS of Depok 2021, BPS of Tangerang 2021, and BPS of Bekasi 2021). Despite the important role of Jabodetabek in Indonesia, this area has been reported in many cases of movie piracy (Riandi & Satuningsih, 2022; Rassat 2022). By prioritizing strategic regions, such as Jabodetabek, it is expected that the resulting policies will exert a broader economic and cultural impact on a national scale.

Eligibility criteria were established to ensure that the sample was aligned with the objectives of this research: (1) respondents residing in Jabodetabek, Indonesia; (2)

consumed pirated movies at least once a month; (3) had watched pirated movies within the past few months; and (4) were aged between 16 and 30 years.

This study adopted a quantitative approach that used numerical data for the data analysis process (Saunders et al., 2016). The quantitative method was selected because it is suitable for research aimed at establishing causal relationships between constructs using mathematical, computational, and statistical techniques (Ahmad et al., 2019; Kandel, 2020).

Because it is not always possible to collect data from every unit of the pirate user population, a sampling technique is required. As suggested by previous studies, this study used convenience sampling. Convenience sampling is widely used in digital piracy studies (Koay et al., 2022; Koay et al., 2020; Amodu et al., 2020). Previous literature on SEM analysis suggested the use of the G*power software to calculate the sample size (Memon et al., 2020; Rahman, 2023; Syamsuyurnita et al., 2023; Salleh et al., 2021). The analysis conducted using the G*Power software determined that a minimum of 129 respondents were necessary for this research.

Data were collected using an online questionnaire. The respondents were informed that their responses would be classified as confidential and that their anonymity would be protected. Additionally, the respondents were made aware that their participation was entirely voluntary. Screening questions were included at the start of the online questionnaire to verify that the participants met the criteria for the study objectives. The respondents were given an online questionnaire with an estimated 10–15-minute completion time. A Google Forms online questionnaire link was disseminated to the respondents via social media. The online questionnaire was written in Indonesian. At the end of the survey, 356 respondents completed the online questionnaire. Data were collected from early to late January 2024. This was included in the data of the pilot study, which was later added to the main study.

A screening process is performed to filter the data. Using this method, several pieces of data were discarded from the respondents' databases. The details of the discarded respondents are as follows: One respondent discarded it because it did not meet the criteria for watching/downloading pirated movies in the last couple of months. Three respondents were discarded because they did not meet the criteria "Do you have a habit of watching/downloading pirated movies at least once a month?" Then, 13 respondents could not continue to fill out the online questionnaire since they did not live in the Jabodetabek area. No respondents were excluded because of missing data, suspicious response patterns, or normality tests. The results of the outlier analysis using the SPSS software identified five outliers.

Finally, 334 responses were analyzed using the PLS-SEM software.

3.2 Measures

Validated scales were used in this study. The intention and attitude toward movie piracy were adapted from Phau et al. (2016). Religiosity was adapted from Koay et al. (2020), and norms were adopted from Park et al. (2018). Fear of legal consequences (perceived risk) was adopted from Jeong et al. (2012) and Vida et al. (2012). All instrument items were responded to using a five-point Likert scale (1 = “strongly disagree”, while 5 represents “strongly agree”). All items were translated into Indonesian and then back translated into English with the help of a certified translator.

4. Data Analysis

This study employed PLS-SEM to identify antecedents of movie piracy among young Indonesian adults (Hair et al., 2019). Two stages of data processing were performed using PLS-SEM. The first stage was the measurement model analysis. At this stage, the validity and reliability of each variable were ensured. The second stage is assessing the structural model, tasked with examining the significance of the connections between variables in the study framework (Dewi et al., 2020).

4.1 Model Analysis Measurement

An internal consistency assessment determines whether the test items intended to measure the same concept obtain scores that are consistent with one another. (Doval et al., 2023; Barbera et al., 2021). Internal consistency is commonly measured using Cronbach's alpha and should be higher than 0.7. (Hair et al., 2019; Hair et al., 2020; Satyaedhi, 2024). As shown in Table 1, no Cronbach's alpha score was less than 0.7.

Table 1. Reliability and AVE scores (compiled by the authors)

Fornell-Larcker Criterion						
	Attitude	Intention	Descriptive Norms	Perceived Risk	Religiosity	
Attitude	0.89					
Intention	0.70	0.91				
Descriptive Norms	0.52	0.51	0.95			
Perceived Risk	-0.51	-0.49	-0.36	0.85		
Religiosity	-0.47	-0.52	-0.31	0.36	0.83	
HTMT Criterion						
Attitude						
Intention	0.75					
Descriptive Norms	0.56	0.54				
Perceived Risk	0.54	0.52	0.38			
Religiosity	0.49	0.54	0.32	0.38		

4.2 Structure Model Assessment

A structural model can be assessed when the proposed construct measures are reliable and valid. This phase analyzed the model's predictive abilities and connections among the constructs. The five steps of this process are collinearity issue analysis, path analysis,

Constructs	Mean	Standard Deviation	Cronbach Alpha	AVE
Attitude	3.69	0.97	0.92	0.80
Intention	3.35	1.11	0.93	0.84
Perceived	2.84	1.03	0.95	0.72
Risk				
Descriptive	3.4	1.1	0.94	0.90
Norms				
Religiosity	4.03	0.82	0.94	0.70

Note: Average Variance Extracted = AVE

Convergent validity was measured by calculating the loading factor and the average variance extracted (Purwanto & Sudargini, 2021). As no item had a loading score of less than 0.7, all the variables under study fulfilled this requirement. According to Table 1, all the variables fulfilled the requirement because the AVE value was higher than 0.5 (Purwanto & Sudargini, 2021; Hair et al., 2019; Hair et al., 2020). This suggests that the construct accounts for over 50% of the variance in the indicators (Kautsarina et al., 2020).

The evaluation of discriminant validity for the instruments included assessing cross-loading, using the Fornell-Larcker criterion, and examining the heterotrait-monotrait ratio of correlations (HTMT). (Rasoolimanesh, 2022; Hair et al., 2019; Amora, 2021). Our analysis shows that the studied indicators' outer loading values on a construct have higher scores than all its cross-loadings with other constructs. The results of the Fornell and Larcker analysis are presented in Table 2. As shown in Table 2, the square root of AVE was greater than the interconstruct correlations. Another method of validity assessment was to measure the heterotrait-monotrait ratio of correlations (HTMT). As shown in Table 2, all of the variables fulfilled the discriminant validity requirement because none of the HTMT exceeded 0.9 (Ahmed et al., 2020).

coefficient of determination calculation, effect size measurement, and predictive relevance assessment (Hair et al., 2019, Hair et al., 2020).

Overly high correlations among the items should be avoided. This may be because two or more constructs provide the same information (Shrestha, 2020; Lindner

et al., 2020). The highest VIF score was obtained for the relationship between intention and attitude (1.81). Because all VIF scores fell below five, there was no

critical level of collinearity among the formative constructs (Hair et al., 2019; Purwanto & Sudargini, 2021; Shrestha, 2020).

Table 3. Path analysis (compiled by the authors)

Hypothesis	Relationship	Original Sample	T Statistics	P Values	f ²	Decision
H ₁	Attitude -> Intention	0.44	6.97	0.000	0.25	Supported
H ₂	Religiosity-> Attitude	-0.26	5.40	0.000	0.10	Supported
H ₃	Religiosity-> Intention	-0.21	4.83	0.002	0.08	Supported
H ₄	Perceived Risk -> Attitude	-0.29	4.68	0.000	0.12	Supported
H ₅	Perceived Risk-> Intention	-0.13	2.27	0.023	0.02	Supported
H ₆	Descriptive Norms-> Attitude	0.33	5.48	0.000	0.16	Supported
H ₇	Descriptive Norms -> Intention	0.17	3.05	0.002	0.04	Supported

While performing the path coefficient analysis, the PLS algorithm estimates the path coefficient that represents the hypothesized relationships among the constructs (Hair et al., 2019; Sarstedt & Liu, 2024). As shown in Table 3, H₁ is supported. Attitude is a significant antecedent to movie piracy intentions. This agrees with the theory of planned behavior, which states that the better a person considers a product or certain behavior, the greater the chance of the action being performed. This study also found that religiosity has a significant negative impact on attitudes and intentions toward movie piracy, thus supporting H₂ and H₃. As shown in Table 3, perceived risk has a significant negative relationship with attitudes and intentions toward movie piracy. Therefore, H₄ and H₅ are supported. This research also confirms the role of descriptive norms in attitudes and intentions toward piracy, supporting H₆ and H₇.

The coefficient of determination (R^2) serves as a common metric for evaluating the goodness of fit of linear regression models (Chicco et al., 2021). According to the rule of thumb, the goodness of fit of the linear regression between the proposed antecedents was weak for attitude (0.44) and moderate for intention (0.57) (Hair et al., 2019). An estimate of the magnitude of a variable's influence on another is called the effect size (Hair et al., 2019). As shown in Table 3, the impact of attitude on intention had the largest effect size, 0.25. Stone-Gaissner's predictive relevance analysis (Q₂) shows the performance path model for predicting the originally observed values (Fauzi, 2022). The Q₂ value was calculated using a blindfolding technique with the PLS-SEM algorithm. The calculation of the predictive relevance gave us 0.35 an attitude and 0.47 an intention. As the scores are higher than 1, it can be concluded that the research framework has predictive relevance (Munerah et al., 2021; Hair et al., 2019).

5. Discussions

Previous studies have widely applied the theory of planned behavior to software and music piracy (Park et al., 2023; Utami & Sari, 2022; Handa et al., 2022), but the theoretical application is limited in the literature regarding movie piracy. Although this theory is widely used in various research fields, it is not necessarily

suitable for every research context (Juschten et al., 2019; Phau et al., 2014A). Consistent with previous research, this study confirms the significant role of attitudes in driving intentions to engage in movie piracy among young adults (Phau et al., 2016; Phau et al., 2014 B). To reduce the intention to participate in movie piracy, policymakers should encourage the implementation of strategies that effectively reshape public attitudes toward negative behavior. This study offers further development of the theory of planned behavior to establish a deeper understanding of the antecedents of intentions toward movie piracy. This study proposes several theories to extend the theory of planned, such as religiosity theory, perceived risk theory, and social norms theory.

First, consistent with the religiosity theory, this study presents evidence that religiosity serves as a significant antecedent of attitudes and intentions. Although few studies have explored the influence of religiosity on attitudes and intentions toward piracy (Koay et al., 2020; Wicaksono & Andajani, 2023; Setterstrom et al., 2018), this study highlights the importance of religiosity in shaping piracy attitudes and intentions, specifically toward movie piracy. This study demonstrates that religiosity is a significant factor in attitudes and intentions toward movie piracy. Previous studies have suggested that religious leaders' teachings can prevent negative behavior (Chen et al., 2020; Koehrsen, 2020). As religiosity is considered an important aspect of Indonesian people's daily lives, religious leaders' roles are essential for educating people (Anjaraumi & Alamin, 2023; Posu et al., 2023). This study suggests that policymakers should call upon religious leaders to educate young adults. Religious leaders should emphasize that movie piracy is a form of theft and should be abandoned.

Second, the perceived risk theory suggests that consumers tend to select products with the lowest perceived risks (Hwang & Choe, 2020). While prior studies have dismissed the influence of perceived risk on piracy intentions (Hati et al., 2020), this study provides evidence to support the impact of perceived risk on both attitudes and intentions related to movie piracy. These findings align with those of Lestari and Hartono (2023), reinforcing the relevance of perceived risk in deterring behavior regarding movie piracy. Hoteling et al. (2023)

noted that individuals often evaluate the risks of a behavior irrationally. Risk perception is influenced by individual thoughts and emotions, including the perceived simplicity of accessing illegal movie websites, potentially leading individuals to underestimate the dangers linked to viewing pirated movies. Raising awareness of these risks through targeted advertising could be an effective strategy for combating movie piracy. Currently, Indonesian government agencies and movie providers primarily emphasize prosecution risks and highlight legal repercussions (Cholandha, 2024). This study suggests that stakeholders should address the performance, privacy, and physical risks in their anti-piracy advertising campaigns to create a more comprehensive deterrent.

Third, the social norms theory suggests that people's behaviors are shaped by how they perceive the beliefs and actions that are common within their social circles. According to this theory, descriptive norms shape behavioral tendencies by illustrating what is typically done within a group (Duong & Parker, 2018). The findings indicate that descriptive norms affect pirate attitudes and intentions. Previous studies have indicated that including messages containing descriptive norms can influence behavior (Masur et al., 2021; Lahiri et al., 2021). Policymakers can promote communication that highlights the significant influence of the social environment in shaping the perception that piracy is unethical. This contributes to the development of stronger negative sentiments against piracy. Policymakers should imply that Internet users' surroundings do not engage in piracy, as this study found that young adults in Indonesia consider their social context when deciding whether to watch pirated movies.

Overall, this study highlights the role of religiosity, perceived risk, and descriptive norms in shaping attitudes and intentions toward movie piracy, with specific relevance to the young adult generation in Jabodetabek. Religiosity significantly influences attitudes, as young adults in Indonesia, including those in Jabodetabek, often integrate religious values into their daily decision making. Religious leaders can play a crucial role in educating this demographic, emphasizing that piracy is a form of theft that should be abandoned. Perceived risk also impacts behavior, but young adults may underestimate the risks associated with piracy because of the ease of accessing illegal content. Tailored anti-piracy campaigns in Jabodetabek should address performance, privacy, and physical risks, in addition to legal repercussions, to resonate with this technology-savvy group. Furthermore, descriptive norms, shaped by peer and social influences, strongly affect young adults in Jabodetabek, where social connections heavily influence behavior. Policymakers should craft campaigns that depict ethical behavior as the norm within this region, promoting a collective stance against movie piracy.

6. Conclusions

6.1. Summary of the Research

This study makes a significant academic contribution by identifying the key factors influencing attitudes and intentions toward movie piracy, addressing a gap in the existing literature that has provided limited exploration of this issue. Unlike prior research, this study integrates a theoretical framework combining the theory of planned behavior, religiosity theory, and social norms theory to provide a deeper understanding of movie piracy. By extending these established theories to the context of movie piracy, this study offers further insights into the psychological and social mechanisms that drive piracy, particularly among young adults. This approach not only enriches the academic discourse on digital piracy but also offers a novel perspective for addressing an increasingly prevalent issue in today's digital landscape.

This study provides evidence of the significance of perceived risk, religiosity, and descriptive norms on attitudes and intentions toward movie piracy. This research suggests that the government and movie providers should educate people to fight against movie piracy. Education should promote the risks of watching pirated movies. These risks may take the form of performance risk, privacy risk, physical risk, or the likelihood of punishment. Consequently, the perception of risk is expected to increase, weakening attitudes and intentions toward movie piracy. Next, since religiosity is a significant predictor of attitude and intention, the role of religious leaders is important for improving people's faith and explaining that watching pirated movies is equivalent to theft, and should therefore be avoided. Finally, policymakers should foster communication strategies that emphasize the substantial role of the social environment in shaping public perceptions of piracy as unethical. By highlighting the social and cultural factors that influence these attitudes, policymakers can encourage a broader societal shift toward recognizing piracy as harmful and morally unacceptable.

6.2. Limitations and Further Study

Further studies are needed in the near future to address the limitations of this study. First, a larger sample population is necessary to provide broader information regarding movie piracy behavior in Indonesia. Second, a longitudinal study is encouraged as human behavior can change over time. Finally, further qualitative research should explore the antecedents of subjective norms and perceived behavioral control to develop a theory of planned behavior related to movie piracy.

Author Contributions

Each co-author of this paper served as a doctoral research supervisor for the first author. All coauthors offer valuable insights, revisions, and leadership throughout the research and writing journey. All the authors have reviewed and agreed to the final version of

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Institutional Review Board Statement

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Informed Consent Statement

Informed consent was obtained from all respondents involved in the study.

Data Availability Statement

The data presented in this study are available on request from the corresponding author due to privacy agreement between researchers and respondents.

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Conflicts of Interest

The authors declare that they have no conflicts of interest.

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